JULIUS BERGER

PROJECTED FINANCIAL STATEMENT FOR THREE MONTHS ENDING MARCH 31, 2013

JULIUS BERGER

More than a "Construction" Company

SUMMARY OF PROJECTED RESULTS FOR THREE MONTHS ENDING MARCH 31, 2013

	N'000
Turnover	41,800,200
Profit before tax	2,313,107
Taxation	(999,450)
Profit after tax	**1,313,657**

BY ORDER OF THE BOARD

CECILIA MADUEKE
COMPANY SECRETARY
DECEMBER 06, 2012

Note: visit our website @ www.julius-berger.com for detailed projected results.

SUMMARY OF PROJECTED FINANCIAL STATEMENTS FOR THREE MONTHS ENDING MARCH 31, 2013

CONTENTS **PAGE**

PROJECTED STATEMENT OF COMPREHENSIVE INCOME FOR THREE MONTHS ENDING MARCH 31

	2013	2012
	N'000	N'000
Revenue	41,800,200	37,850,654
Cost of sales	(31,987,121)	(30,750,550)
Gross profit	**9,813,079**	**7,100,104**
Other gains and losses	285,165	299,021
	10,098,244	7,399,125
Marketing expenses	(21,002)	(19,021)
Administrative expenses	(6,790,000)	(4,457,038)
Operating profit	*3,287,242*	*2,923,066*
Net financing cost	(974,135)	(841,280)
Profit before tax	**2,313,107**	**2,081,786**
Income tax expenses	(999,450)	(936,804)
Profit after taxation	**1,313,657**	**1,144,982**
Retained profit for the year	1,313,657	1,144,982
Earnings per share (Naira)	**1.09**	**0.95**

JULIUS BERGER

PROJECTED STATEMENT OF FINANCIAL POSITION FOR THREE MONTHS ENDING MARCH 31	2013 N'000	2012 N'000
NON- CURRENT ASSETS		
Property, plant and equipment	58,355,580	54,559,248
Investment in subsidiaries	11,121,951	273,990
Bonds	3,958,711	-
Contract receivables	17,344,552	16,255,220
Non-current tax receivable	12,540,255	11,520,255
Deferred tax assets	5,277,451	6,320,609
Total noncurrent assets	108,598,500	88,929,322
CURRENT ASSETS		
Inventories	10,500,000	10,713,564
Construction-in-progress	-	3,100,000
Contract receivables	31,154,708	30,694,697
Current tax receivable	22,503,440	21,736,810
Amount due from subsidiaries	2,118,311	2,085,423
Non- current assets classified as held for sale	644,139	581,726
Other receivables & prepayments	1,575,152	6,085,583
Cash and cash equivalents	25,836,747	17,662,514
Total current assets	94,332,495	92,660,317
CURRENT LIABILITIES		
Trade and other payables	(38,284,440)	(34,225,980)
Amount due to related party	(630,652)	(332,654)
Borrowings	(23,868,169)	(22,829,667)
Current tax payable	(989,450)	(936,804)
Retirement benefit liabilities	(5,992,264)	(6,500,000)
Other creditors	(13,886,158)	(9,893,856)
Total current liabilities	(83,651,133)	(74,718,961)
Net current asets/(liabilities)	10,681,362	17,941,356
TOTAL ASSETS LESS CURRENT LIABILITIES	119,279,862	106,870,678
NON- CURRENT LIABILITIES		
Trade and other payables	(90,838,427)	(86,492,054)
Borrowings	(7,320,000)	-
Retirement benefit liabilities	-	(2,500,000)
Deferred tax liabilities	(7,345,591)	(7,947,086)
NET ASSETS	**13,775,844**	**9,931,538**
CAPITAL AND RESERVES		
Share capital	600,000	600,000
Share premium	425,440	425,440
Retained earnings	12,750,404	8,906,098
	13,775,844	**9,931,538**
Recconcilition of General Reserve		
At 1 January	11,436,747	7,761,116
Dividend	-	-
Unclaimed dividend transferred to reserve	-	-
Retained profit for the period	1,313,657	1,144,982
At 31 March	**12,750,404**	**8,906,098**

STATEMENT OF CASHFLOWS - PROJECTIONS FOR THREE MONTHS ENDING MARCH 31

Cashflows from operating activities	2013 N'000	2012 N'000
Cash receipts from customers	35,040,309	35,250,384
Cash paid to suppliers and employees	(33,856,940)	(32,257,808)
Cash flows (used in)/provided by operating activities	1,183,369	2,992,576
Interest paid	(781,348)	(639,198)
Tax paid	(174,440)	(146,422)
Net cash (used in)/provided by operating activities	**227,581**	**2,206,956**
Cashflows from investing activities:		
Interest received	28,456	22,628
Purchase of bond	(1,308,000)	-
Investment income	(207,595)	-
Proceeds from sale of fixed assets	285,165	299,021
Purchase of fixed assets	(2,429,445)	(1,260)
Net cash (used in)/provided by investing activities:	**(3,631,419)**	**320,389**
Cashflows from financing activities:		
Loan received	7,200,000	-
Loan repayment	(1,651,000)	(618,781)
Dividend paid	-	-
Net cash used in financing activities:	5,549,000	(618,781)
Net increase in cash and cash equivalents	2,145,162	1,908,564
Cash and cash equivalent at 1 January	(7,496,584)	(7,075,716)
Cash and cash equivalent at 31 March	**(5,351,422)**	**(5,167,152)**
Cash and bank balances	25,836,747	17,662,514
Bank overdrafts	(23,868,169)	(22,829,667)
Bank loans	(7,320,000)	-
Promisory notes	-	-
	(5,351,422)	**(5,167,153)**

JULIUS BERGER

1. GENERAL INFORMATION

Julius Berger Nigeria Plc (the Company) was incorporated as a private limited liability company in 1970 and was converted to a public liability company in 1979 and the company's shares are quoted on the Nigerian Stock Exchange. The principal activities of the Company cover planning, design and construction of civil engineering and building works. The subsidiaries, Abumet (Nigeria) Limited in which the Company owns 70%, is involved in the manufacturing and installation of building aluminium components while Julius Berger Services Nigeria Limited a wholly owned subsidiary, is involved in port management services. Other subsidiaries include Julius Berger Medical Services Nigeria limited which is wholly owned and is into the provision of medical services while Primetech Engineering and Design Nigeria limited also wholly owned is into architectural and engineering design. Julius Berger Investments Limited is a wholly owned subsidiary and was incorporated in June 2013 as an investment company to acquire securites and act as investment managers. Julius Berger International GmbH Wiesbaden - Germany was acquired in 2012 with 90% shares as Procurement and Supporting Unit of the JB Group.

2. Basis of preparation of financial statements

These financial statements are the projections of interim financial statement (hereafter “the Interim Financial Statements”) of Julius Berger Nigeria Plc for THREE-month period ending MARCH 31, 2013 (hereafter “the interim period”). They are prepared in accordance with International Accounting Standard 34 (IAS 34), Interim Financial Reporting. These Interim Financial Statements should be read in conjunction with the audited Financial Statements for the year ended MARCH 31, 2012 prepared under local GAAP (hereafter “the Annual Financial Statements”), as they provide an update of previously reported information. The FRCN requires all publically quoted companies to prepare their financial statements under the IFRS from 2013. The Interim Financial Statements have been prepared in accordance with the accounting policies set out in the Annual Financial Statements. The presentation of the Interim Financial Statements is consistent with the Annual Financial Statements. Where necessary, comparative information has been reclassified or expanded from the previously reported Interim Financial Statements to take into account any presentational changes made in the Annual Financial Statements or in these Interim Financial Statements.

3. Segmental Analysis of Continuing operations

Julius Berger Nigeria Plc has three divisions which offer construction, civil engineering, building and facility management services to third parties across Nigeria. Julius Berger Nigeria Plc is organised by division, each of which is managed seperately and considered to be a reportable segment. The Managing Director together with senior executive management constitute the chief operating decision maker and they regularly review the performance of these divisions. Details of the services offered by these divisions are provided in the business and financial review in the Annual financial statement.

	THREE MONTHS ENDING MARCH 31			
	Revenue		***Profit/(loss)***	
Revenue and results	**2013**	**2012**	**2013**	**2012**
Class of business:	**=N=**	**=N=**	**=N=**	**=N=**
Civil works	28,010,314	25,363,723	4,666,897	4,149,877
Building works	13,246,483	11,994,872	983,214	874,289
Services	543,403	492,059	(2,362,870)	(2,101,100)
	41,800,200	**37,850,654**	3,287,242	2,923,066
Net financing costs			(974,135)	(841,280)
Profit before income tax			**2,313,107**	**2,081,786**

	Period ending MARCH 31	
4. Financial income and financing costs	**2013**	**2012**
Financial income	**=N=**	**=N=**
Interest on deposits	(15,647)	(18,456)
Other interest income	(12,809)	(4,172)
Foreign exchange gains	(303,606)	(421,807)
Financing costs		
Interest on overdraft	564,655	469,997
Interest on loan	216,693	169,201
Other finance charges	146,677	112,172
Foreign exchange losses	378,173	534,345
Net financing costs	**974,135**	**841,280**

5. Related party transactions

The Company entered into various transactions with related parties ranging from purchase of goods or services, to expenses incurred by the related party on behalf of the Company. Related parties to the Company are as listed:

- Bilfinger Berger: The Company is an associated Company of Bilfinger Berger that owns 39.87% stake in Julius Berger Nigeria PLC.

- Abumet (Nigeria) Limited: Subsidiary Company in which Julius Berger Nigeria PLC owns 70% stake.

- Julius Berger Services Nigeria Limited: This is a 100% owned subsidiary of Julius Berger Nigeria PLC.

- Julius Berger Medical Services Limited: This is a 100% owned subsidiary of Julius Berger Nigeria PLC.

- Primetech Design and Engineering Nigeria Limited: This is a 100% owned subsidiary of Julius Berger Nigeria PLC.

- Julius Berger Investments Limited: This is a 100% owned subsidiary of Julius Berger Nigeria PLC.

- Julius Berger International Germany GmbH: A subsidiary which Julius Berger Nigeria PLC owns 90% stake.

Balances and transactions between the Company and its subsidiaries, which are related parties of the Company, have been completed at arms length.

6. Retirement benefit liabilities

Obligations under defined benefit plans are calculated separately for each plan by estimating the benefit amount that employees have earned in return for their service in the current and prior periods which represent employees' terminal gratuities based on qualifying years of service and applicable emoluments as per operating collective agreement. Management has decided to settle the obligations and it is probabale that the amounts due will be paid. Consequently this had been incorporated in the preparation of these interim financial statements.

During the prior year, an agreement was reached between the construction industry and the National Joint Industrial Council to liquidate the accumulated staff retirement benefits and henceforth, to settle staff retirment benefit and gratuities on annual basis.The Group has commenced in the year, the process of liquidating the outstanding staff retirement benefits and gratuities. It is expected that all outstandings will be settled before the end of 2013. Consequently, the amount outstanding had been classified as a current liability.

UNDERLYING ASSUMPTIONS FOR PROJECTED FINANCIAL STATEMENTS FOR THREE MONTHS ENDING MARCH 31, 2013

1. BASIS OF ASSUMPTION

The preparation of this projection of Interim Financial Statements requires management to make estimates and assumptions that affect the reported amounts of revenues, expenses, assets, liabilities, and other disclosures considered significant at the date of the Interim Financial Statements. If in the future such estimates and assumptions, which are based on management's best judgment at the date of the Interim Financial Statements, deviate from the actual circumstances, the original estimates and assumptions will be modified as appropriate in the period in which the circumstances change.

2. TURNOVER

Revenue is measured at the fair value of the consideration received or receivable. The expected revenue for the period ending March 31, 2013 has been determined based on the quantum of revenue expected to be booked and recognised as at March 31, 2013 and is dependent upon the terms of the contract between the entity and its numerous clients.

3. COST OF SALES

The cost of materials has been ascertained based on the bill of quantities as per contract agreements and the estimated level of work to be approved by the respective certificates of valuation. Performance still to be executed, cost already booked and also the proportion of cost still to be expected has been considered accordingly. The same procedure was applied for the development of inventories, PPE and Work in Progress.

4. CASH AND BANK

The level of cash flow has been estimated using the cash flow analysis of expected cash receipts and payments in line with the budgeted cash flow for the company. However, the Cash Flow Planning and consequently the development of Bank and Cash Balances as at March 31, 2013 are based on expected fund releases of our clients. HSBC Installments are expected to be withdrawn in the period. Also, expected refund of N2b from FIRS is anticipated in the period. Consequently, these had been considered in the preparation of this forecast.

5. RECEIVABLES

Receivables include contract receivables, which are amounts due from clients for construction, civil or building works or services performed in the normal course of business. Efforts are geared by management towards recovery of all outstanding debts and settlement of liabilities as at when due. This had been incorporated in the preparation of this forecast.

6. PAYABLES

Trade and other payables represent advances from customer prepayments for performance of services related construction contracts which are expected to be recovered and are classified as current liabilities at the end of the period if they are to be recovered within one year or the operating cycle; otherwise, they are calssified as noncurrent.

7. LONG TERM LOAN

A new HSBC loan Facility will be released to the Company in December 2012 generating a long term bank Loan. The same facility is expected to be withdrawn in the first quarter of 2013. This development was considered in the preparation of this forecast