



**PROJECTED CONSOLIDATED FINANCIAL  
STATEMENTS FOR THE SECOND QUARTER  
ENDING 30 JUNE, 2016**

Julius Berger Nigeria Plc  
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RC No. 6852



**PROJECTED CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE SECOND QUARTER ENDING JUNE 30, 2016**

**SUMMARY**

	<b>2nd Quarter</b>	<b>Year to date</b>
	<b>N'000</b>	<b>N'000</b>
Turnover	<u>26,580,000</u>	<u>59,820,000</u>
Profit before tax	(1,387,448)	298,992
Taxation	<u>571,141</u>	<u>(164,446)</u>
Profit after tax	<u><b>(816,307)</b></u>	<u><b>134,546</b></u>

**BY ORDER OF THE BOARD**

**MRS. CECILIA MADUEKE**  
**COMPANY SECRETARY**  
MARCH 9, 2016

*For more information please visit [www.julius-berger.com](http://www.julius-berger.com).*



**PROJECTED CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE SECOND QUARTER ENDING JUNE 30, 2016**

<b>CONTENTS</b>	<b>PAGE</b>
Projected consolidated statement of comprehensive income	1
Projected consolidated statement of financial position	2
Projected consolidated statement of changes in equity	3
Projected consolidated statement of cash flows	4
Selected footnote disclosures	5
Underlying assumptions	7

**PROJECTED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME  
FOR THE SECOND QUARTER ENDING JUNE 30**

			<b>AUDITED</b>		
		<b>2016</b>	<b>2015</b>	<b>31/12/2014</b>	
		<b>3 months April - June</b>	<b>6 months Jan - June</b>	<b>3 months April - June</b>	
<b>Note</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>	
	Revenue	26,580,000	59,820,000	40,650,000	196,808,632
	Cost of sales	(21,924,751)	(45,991,879)	(30,302,708)	(146,313,712)
	<b>Gross profit</b>	<b>4,655,249</b>	<b>13,828,121</b>	<b>10,347,292</b>	<b>50,494,920</b>
	Other gains and losses	314,645	668,341	203,779	235,450
	Marketing expenses	4,969,894	14,496,462	10,551,071	50,730,370
	Administrative expenses	(14,354)	(30,415)	(26,514)	(116,879)
	Administrative expenses	(5,237,693)	(11,003,503)	(7,283,497)	(32,885,108)
	<i>Operating profit</i>	<i>(282,153)</i>	<i>3,462,544</i>	<i>3,241,060</i>	<i>17,728,383</i>
	Net financing income/(cost)	(1,105,295)	(3,163,552)	(1,164,721)	(4,593,487)
<b>4</b>	<b>(Loss)/Profit before tax</b>	<b>(1,387,448)</b>	<b>298,992</b>	<b>2,076,339</b>	<b>13,134,896</b>
	Income tax expenses	571,141	(164,446)	(809,772)	(4,894,917)
	<b>Profit after taxation</b>	<b>(816,307)</b>	<b>134,546</b>	<b>1,266,567</b>	<b>8,239,979</b>
	(Loss)/profit for the year	(816,307)	134,546	1,266,567	8,239,979
	<b>Other comprehensive Income for the year net of taxes</b>				
	Actuarial gains on retirement benefits	-	-	-	257,239
	Exchange difference on translation of foreign operations	(99,859)	(120,019)	(15,375)	(234,303)
	<b>Total comprehensive income</b>	<b>(916,166)</b>	<b>14,527</b>	<b>1,251,192</b>	<b>8,262,915</b>
	<b>Attributable to:</b>				
	Owners of the Company	(916,106)	14,402	1,216,159	8,088,795
	Non-controlling interests	(60)	125	35,033	174,120
		<b>(916,166)</b>	<b>14,527</b>	<b>1,251,192</b>	<b>8,262,915</b>
	Earnings per share (Naira)	<b>(0.69)</b>	<b>0.01</b>	<b>0.92</b>	<b>6.13</b>
	Diluted earnings per share	<b>(0.69)</b>	<b>0.01</b>	<b>0.92</b>	<b>6.13</b>

*The tax rate applied above is assumed based on the corporate tax rate of 30% payable by corporate entities in Nigeria on taxable profits under the Companies Income Tax Act, and 2% education tax based on the assessable profit of companies.*

**PROJECTED CONSOLIDATED STATEMENT OF FINANCIAL POSITION  
AS AT THE SECOND QUARTER ENDING 30 JUNE**

		<b>AUDITED</b>		
		<b>2016</b>	<b>2015</b>	<b>31/12/2014</b>
		<b>N'000</b>	<b>N'000</b>	<b>N'000</b>
<b>NON- CURRENT ASSETS</b>	<b>Notes</b>			
Property, plant and equipment		61,635,116	71,155,850	68,369,671
Goodwill		5,041,184	4,663,570	4,606,412
Other intangible assets		32,712	39,432	77,402
Investment property		2,521,486	1,860,220	2,648,412
Contract and trade receivables		2,844,122	2,013,450	2,334,764
Current tax receivable		32,363,021	33,734,340	35,060,509
Deferred tax assets		8,041,407	7,468,271	8,041,407
<b>Total noncurrent assets</b>		<b>112,479,047</b>	<b>120,935,133</b>	<b>121,138,577</b>
<b>CURRENT ASSETS</b>				
Inventories		9,999,104	10,854,145	12,111,830
Gross amount due from customers		9,529,949	8,490,000	29,122,120
Trade and other receivables		79,680,710	57,933,105	63,425,208
Current tax receivable		1,634,546	3,247,959	5,575,112
Non- current assets classified as held for sale		1,220,158	1,423,067	1,199,775
Cash and bank balances		13,265,522	17,655,888	23,473,159
<b>Total current assets</b>		<b>115,329,989</b>	<b>99,604,164</b>	<b>134,907,204</b>
<b>CURRENT LIABILITIES</b>				
Trade and other payables		(34,389,280)	(29,147,581)	(42,138,848)
Borrowings		(30,748,221)	(31,715,773)	(34,809,060)
Current tax payable		(164,446)	(809,772)	(3,473,353)
Retirement benefit liabilities	<b>5</b>	(98,016)	(133,977)	(95,294)
Gross amount due to customers		(38,373,595)	(35,048,200)	(35,188,722)
<b>Total current liabilities</b>		<b>(103,773,558)</b>	<b>(96,855,303)</b>	<b>(115,705,277)</b>
Net current assets/(liabilities)		11,556,430	2,748,861	19,201,927
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		<b>124,035,477</b>	<b>123,683,994</b>	<b>140,340,504</b>
<b>NON- CURRENT LIABILITIES</b>				
Borrowings		-	(3,201,000)	(3,201,710)
Retirement benefit liabilities	<b>5</b>	(1,853,781)	(2,846,206)	(1,996,506)
Deferred tax liabilities		(13,220,121)	(12,336,676)	(13,220,121)
Gross amount due to customers		(82,205,055)	(75,918,848)	(93,690,330)
Provisions		-	-	(2,135,994)
<b>NET ASSETS</b>		<b>26,756,521</b>	<b>29,381,264</b>	<b>26,095,843</b>
<b>CAPITAL AND RESERVES</b>				
Share capital		660,000	660,000	660,000
Share premium		425,440	425,440	425,440
Foreign currency translation reserve		906,162	480,959	919,411
Retained earnings		24,694,979	27,117,461	23,420,332
Attributable to owners of the company		26,686,581	28,683,860	25,425,183
Non-controlling interest		69,940	697,404	670,660
		<b>26,756,521</b>	<b>29,381,264</b>	<b>26,095,843</b>



## STATEMENT OF CHANGES IN EQUITY

	Share capital	Share premium	Foreign currency translation reserve	Retained earnings	Attributable to owners of the Company	Attributable to non - controlling interest	Total equity
	N'000	N'000	N'000	N'000	N'000	N'000	N'000
<b>Balance at 1 January 2016</b>	660,000	425,440	1,006,021	24,560,373	26,651,834	70,000	26,721,834
Profit for the year	-	-	-	134,606	134,606	(60)	134,546
Other comprehensive income( net of tax)	-	-	(99,859)	-	(99,859)	-	(99,859)
<b>Total comprehensive income for the year</b>	-	-	(99,859)	134,606	34,747	(60)	34,687
Dividends to shareholders	-	-	-	-	-	-	-
<b>Balance at 30 June 2016</b>	<b>660,000</b>	<b>425,440</b>	<b>906,162</b>	<b>24,694,979</b>	<b>26,686,581</b>	<b>69,940</b>	<b>26,756,521</b>
<b>Balance at 1 January 2015</b>	660,000	425,440	504,021	24,650,358	26,239,819	627,000	26,866,819
Profit for the year	-	-	-	2,467,104	2,467,104	72,967	2,540,071
Other comprehensive income( net of tax)	-	-	(23,063)	-	(23,063)	(2,563)	(25,626)
<b>Total comprehensive income for the year</b>	-	-	(23,063)	2,467,104	2,444,041	70,404	2,514,445
Dividends to shareholders	-	-	-	-	-	-	-
<b>Balance at 30 June 2015</b>	<b>660,000</b>	<b>425,440</b>	<b>480,958</b>	<b>27,117,462</b>	<b>28,683,860</b>	<b>697,404</b>	<b>29,381,264</b>

**PROJECTED CONSOLIDATED STATEMENT OF CASHFLOWS  
FOR THE SECOND QUARTER ENDING JUNE 30**

**Cashflows from operating activities**

Cash receipts from customers  
Cash paid to suppliers and employees

**Cash flows (used in)/provided by operating activities**

Interest paid  
Tax paid

**Net cash (used in)/provided by operating activities**

**Cashflows from investing activities:**

Interest received  
Proceeds from sale of fixed assets  
Purchase of fixed assets

**Net cash (used in)/provided by investing activities:**

**Cashflows from financing activities:**

Loan received  
Loan repayment  
Dividend paid

**Net cash used in financing activities:**

Net increase in cash and cash equivalents  
Cash and cash equivalent at 1 January  
Cash and cash equivalent at June 30

Cash and bank balances  
Bank overdrafts

	<b>2016</b>	<b>2015</b>
	<b>N'000</b>	<b>N'000</b>
Cash receipts from customers	37,949,379	30,082,846
Cash paid to suppliers and employees	(37,002,502)	(34,663,130)
<b>Cash flows (used in)/provided by operating activities</b>	<b>946,877</b>	<b>(4,580,284)</b>
Interest paid	(292,443)	(903,061)
Tax paid	(26,311)	(142,763)
<b>Net cash (used in)/provided by operating activities</b>	<b>628,122</b>	<b>(5,626,108)</b>
<b>Cashflows from investing activities:</b>		
Interest received	224,462	16,532
Proceeds from sale of fixed assets	668,341	203,779
Purchase of fixed assets	-	(2,105,000)
<b>Net cash (used in)/provided by investing activities:</b>	<b>892,803</b>	<b>(1,884,689)</b>
<b>Cashflows from financing activities:</b>		
Loan received	-	-
Loan repayment	-	(1,686,537)
Dividend paid	-	-
<b>Net cash used in financing activities:</b>	<b>-</b>	<b>(1,686,537)</b>
Net increase in cash and cash equivalents	1,520,925	(9,197,334)
Cash and cash equivalent at 1 January	(19,003,625)	(8,063,551)
<b>Cash and cash equivalent at June 30</b>	<b>(17,482,700)</b>	<b>(17,260,885)</b>
<b>Cash and bank balances</b>	<b>13,265,522</b>	<b>17,655,888</b>
<b>Bank overdrafts</b>	<b>(30,748,221)</b>	<b>(34,916,773)</b>
	<b>(17,482,700)</b>	<b>(17,260,885)</b>



### 1. General Information

Julius Berger Nigeria Plc (the Company) was incorporated as a private limited liability company in 1970 and was converted to a public liability company in 1979 and the company's shares are quoted on the Nigerian Stock Exchange. The principal activities of the Company cover planning, design and construction of civil engineering and building works. The subsidiaries, Abumet (Nigeria) Limited in which the Company owns 90%, is involved in the manufacturing and installation of building aluminium components while Julius Berger Services Nigeria Limited a wholly owned subsidiary, is involved in port management services. Other subsidiaries include Julius Berger Medical Services Nigeria limited which is wholly owned and is into the provision of medical services while Primetech Engineering and Design Nigeria limited also wholly owned is into architectural and engineering design. Julius Berger Investments Limited is a wholly owned subsidiary and was incorporated in June 2012 as an investment company to acquire securities and act as investment managers. Julius Berger International GmbH Wiesbaden - Germany was acquired in May 2012 as Procurement and Supporting Unit of the JB Group. JBI is now a 100% owned subsidiary of Julius Berger Nigeria Plc.

### 2. Basis of preparation of financial statements

These financial statements are the projected interim results (hereafter "the Interim Financial Statements") of Julius Berger Nigeria Plc for the First Quarter ending June 30, 2016 (hereafter "the interim period"). They are prepared in accordance with International Accounting Standard 34 (IAS 34), Interim Financial Reporting. These Interim Financial Statements should be read in conjunction with the audited Financial Statements for the year ended December 31, 2014 prepared under IFRS (hereafter "the Annual Financial Statements"), as they provide an update of previously reported information. The Interim Financial Statements have been prepared in accordance with the accounting policies set out in the Annual Financial Statements. The presentation of the Interim Financial Statements is consistent with the Annual Financial Statements. Where necessary, comparative information has been reclassified or expanded from the previously reported Interim Financial Statements to take into account any presentational changes made in the Annual Financial Statements or in these Interim Financial Statements.

### 3. Segmental Analysis of Continuing operations

Julius Berger Nigeria Plc has three divisions which offer construction, civil engineering, building and facility management services to third parties across Nigeria. Julius Berger Nigeria Plc is organised by division, each of which is managed separately and considered to be a reportable segment. The Managing Director together with senior executive management constitute the chief operating decision maker and they regularly review the performance of these divisions. Details of the services offered by these divisions are provided in the business and financial review in the Annual financial statement.

Revenue and results	Revenue			Profit/(loss)		
	2016		2015	2016		2015
	3 months April - June	6 months Jan - June	3 months April - June	3 months April - June	6 months Jan - June	3 months April - June
<i>Class of business:</i>	N'000	N'000	N'000	N'000	N'000	N'000
Civil works	15,153,258	34,103,382	23,174,565	(160,856)	1,973,996	1,847,728
Building works	7,625,802	17,162,358	11,662,485	(80,950)	993,404	929,860
Services	3,800,940	8,554,260	5,812,950	(40,348)	495,144	463,472
	<b>26,580,000</b>	<b>59,820,000</b>	<b>40,650,000</b>	(282,153)	3,462,544	3,241,060
Net financing costs				(1,105,295)	(3,163,552)	(1,164,721)
<b>Profit before income tax</b>				<b>(1,387,448)</b>	<b>298,992</b>	<b>2,076,339</b>

### 4. Financial income and financing costs

#### Financial income

	2016	2015	
	3 months April - June	6 months Jan - June	3 months April - June
	N'000	N'000	N'000
Interest on deposits	(204,358)	(224,462)	-
Other interest income	-	-	-
Foreign exchange gains	(1,029,732)	(1,009,515)	(461,178)

#### Financing costs

Interest on overdraft	-	292,443	768,483
Interest on loan	-	-	134,579
Other finance charges	50,371	183,086	548,721
Foreign exchange losses	2,289,015	3,922,000	174,116

#### Net financing (income)/costs

	2016	2015	
	3 months April - June	6 months Jan - June	3 months April - June
	N'000	N'000	N'000
<b>Net financing (income)/costs</b>	<b>1,105,295</b>	<b>3,163,552</b>	<b>1,164,721</b>

### 5. Retirement benefit liabilities

Obligations under defined benefit plans are calculated separately for each plan by estimating the benefit amount that employees have earned in return for their service in the current and prior periods which represent employees' terminal gratuities based on qualifying years of service and applicable emoluments as per operating collective agreement. Management has decided to settle the obligations and it is probable that the amounts due will be paid. Consequently this had been incorporated in the preparation of these interim financial statements.





## 6. Related party Information

The Company entered into various transactions with related parties ranging from purchase of goods or services, to expenses incurred by the related party on behalf of the Company. Related parties to the Company are as listed:

- Abumet (Nigeria) Limited: Subsidiary Company in which Julius Berger Nigeria PLC owns 90% stake.
- Julius Berger Services Nigeria Limited: This is a 100% owned subsidiary of Julius Berger Nigeria PLC.
- Julius Berger Medical Services Limited: This is a 100% owned subsidiary of Julius Berger Nigeria PLC.
- Julius Berger International GmbH: This is a 100% owned subsidiary of Julius Berger Nigeria PLC.
- Julius Berger Investments Limited: This is a 100% owned subsidiary of Julius Berger Nigeria PLC.
- PrimeTech Design and Engineering Nigeria Limited: This is a 100% owned subsidiary of Julius Berger Nigeria PLC.
- Julius Berger Free Zone Enterprise: This is a 100% owned subsidiary of Julius Berger Nigeria PLC.

Balances and transactions between the Company and its subsidiaries, which are related parties of the Company, have been completed at arms length.

In accordance with the requirement of IAS 24 on related parties, the following directors are the key management personnel of the Company.

- |  |  |
|--|--|
| - AVM (Dr.) Mohammed Nurudeen Imam, CFR  | - Chairman                             |
| - Engr. Heinz Stockhausen (German)       | - Vice Chairman                        |
| - Mr. George Marks (German)              | - Acting Managing Director (Executive) |
| - Wolfgang Kollermann (German)           | - Financial Director (Executive)       |
| - Mr. David Herron (Australian)          | - Director Operations (Executive)      |
| - Alhaji Zubairu Ibrahim Bayi            | - Director Administration (Executive)  |
| - HRH Igwe Peter Nwokike Anugwu, JP, OFR | - Independent Director                 |
| - Engr. Jafaru Damulak                   | - Director                             |
| - Dr. Ernest Nnaemeka Azudialu-Obiejese  | - Director                             |
| - Engr. Wolfgang Goetsch                 | - Director                             |
| - Mr. Mutiu Sunmonu                      | - Director                             |

Except for the short term benefits to include fees and other remunerations for Directors, there were no other transaction with the key management personnel.

## 7. Significant events

- Due to the non availability of FOREX from the CBN, the Company had to source foreign currencies from the inter bank or parallel markets. The weighted average of the different rates was used in converting FOREX transaction which results in significant exchange losses that is affecting profitability.

- In the last financial year, the Company had significant difficulties in converting receivables to cash or cash equivalent as result of delayed payments by most clients which invariably translated into slow performances on project sites. This culminated in significant decline in volume of activities and related turnover. This trend though continuing, is expected to improve in the current financial year. Management is focused on project execution for clients who fulfil their payment obligations. This is in addition to proper cost management in the same magnitude to ensure that a relatively similar profitability index is achieved.

## **UNDERLYING ASSUMPTIONS FOR PROJECTED CONSOLIDATED FINANCIAL STATEMENTS FOR THE SECOND QUARTER ENDING JUNE 30, 2016**

### **1. Basis of Assumption**

The preparation of this projection of Interim Financial Statements requires management to make estimates and assumptions that affect the reported amounts of revenues, expenses, assets, liabilities, and other disclosures considered significant at the date of the Interim Financial Statements. If in the future such estimates and assumptions, which are based on management's best judgment at the date of the Interim Financial Statements, deviate from the actual circumstances, the original estimates and assumptions will be modified as appropriate in the period in which the circumstances change.

### **2. Turnover**

Revenue is measured at the fair value of the consideration received or receivable. The expected revenue for the period ending June 30, 2016 has been determined based on the quantum of revenue expected to be booked and recognised as at March 09, 2016 and is dependent upon the terms of the contract between the entity and its numerous clients.

### **3. Cost of Sales**

The cost of materials has been ascertained based on the bill of quantities as per contract agreements and the estimated level of work to be approved by the respective certificates of valuation. Performance still to be executed, cost already booked and also the proportion of cost still to be expected has been considered accordingly. The same procedure was applied for the development of inventories, PPE and Work in Progress.

### **4. Cash and Bank**

The level of cash flow has been estimated using the cash flow analysis of expected cash receipts and payments in line with the budgeted cash flow for the company. However, the Cash Flow Planning and consequently the development of Bank and Cash Balances as at June 30, 2016 are based on expected fund releases from our clients. HSBC loans are expected to be paid installmentally in the period.

### **5. Receivables**

Receivables include contract receivables, which are amounts due from clients for construction, civil or building works or services performed in the normal course of business. Efforts are geared by management towards recovery of all outstanding debts and settlement of liabilities as at when due. This had been incorporated in the preparation of this forecast.

### **6. Payables**

Trade and other payables represent advances from customer prepayments for performance of services related construction contracts which are expected to be recovered and are classified as current liabilities at the end of the period if they are to be recovered within one year or the operating cycle; otherwise, they are classified as noncurrent.