



**UNAUDITED CONSOLIDATED FINANCIAL  
STATEMENTS FOR THREE MONTHS ENDED  
MARCH 31, 2014**

Julius Berger Nigeria Plc  
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RC No. 6852



**UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS  
ENDED MARCH 31, 2014**

**SUMMARY**

**N'000**

Turnover	47,690,469
Profit before tax	2,599,131
Taxation	(1,287,643)
Profit after tax	<b>1,311,488</b>

**BY ORDER OF THE BOARD**

**MRS. CECILIA MADUEKE  
COMPANY SECRETARY**  
April 21, 2014

*For more information please visit [www.julius-berger.com](http://www.julius-berger.com).*



**UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS  
ENDED MARCH 31, 2014**

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**UNAUDITED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME  
FOR THREE MONTHS ENDED MARCH 31, 2014**

		<b>2014</b>	<b>2013</b>	<b>AUDITED 31/12/2013</b>
	<b>Note</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>
Revenue		47,690,469	39,646,298	212,737,291
Cost of sales		(37,926,257)	(35,206,942)	(161,134,675)
<b>Gross profit</b>		<b>9,764,212</b>	<b>4,439,356</b>	<b>51,602,616</b>
Other gains and losses		374,877	318,670	295,816
Marketing expenses		10,139,089	4,758,026	51,898,432
Administrative expenses		(8,919)	(8,235)	(111,209)
<i>Operating profit</i>		<i>2,129,566</i>	<i>1,678,824</i>	<i>19,162,451</i>
Net financing income/(cost)	<b>4</b>	469,565	518,555	(2,941,915)
<b>Profit before tax</b>		<b>2,599,131</b>	<b>2,197,379</b>	<b>16,220,536</b>
Income tax expenses		(1,287,643)	(950,952)	(8,367,196)
<b>Profit after taxation</b>		<b>1,311,488</b>	<b>1,246,427</b>	<b>7,853,340</b>
Profit for the year		1,311,488	1,246,427	7,853,340
<b>Other comprehensive Income for the year net of taxes</b>				
Actuarial gains on retirement benefits		-	-	55,444
Exchange difference on translation of foreign operations		102,345	111,200	516,560
<b>Total comprehensive income</b>		<b>1,413,833</b>	<b>1,357,627</b>	<b>8,425,344</b>
<b>Attributable to:</b>				
Owners of the Company		1,350,523	1,330,474	8,064,235
Non-controlling interests		63,310	27,153	361,109
		<b>1,413,833</b>	<b>1,357,627</b>	<b>8,425,344</b>
Earnings per share (Naira)		<b>1.13</b>	<b>1.11</b>	<b>6.72</b>
Diluted earnings per share		<b>1.13</b>	<b>1.11</b>	<b>6.72</b>

*The tax rate applied above is assumed based on the corporate tax rate of 30% payable by corporate entities in Nigeria on taxable profits under the Companies Income Tax Act, and 2% education tax based on the assessable profit of companies.*

**UNAUDITED STATEMENT OF FINANCIAL POSITION  
FOR THREE MONTHS ENDED MARCH 31, 2014**

		<b>2014</b>	<b>2013</b>	<b>AUDITED</b>
		<b>N'000</b>	<b>N'000</b>	<b>31/12/2013</b>
		<b>N'000</b>		
<b>NON- CURRENT ASSETS</b>	<b>Notes</b>			
Property, plant and equipment		68,247,602	59,968,875	67,995,915
Goodwill		4,842,708	4,652,500	4,842,708
Other intangible assets		103,200	121,300	118,297
Investment property		770,102	-	780,177
Contract and trade receivables	<b>5</b>	1,320,188	2,450,456	1,469,591
Current tax receivable	<b>6</b>	32,498,960	31,834,040	31,075,595
Deferred tax assets		1,836,598	2,899,471	1,836,598
<b>Total noncurrent assets</b>		<b>109,619,358</b>	<b>101,926,642</b>	<b>108,118,881</b>
<b>CURRENT ASSETS</b>				
Inventories & WIP		11,174,289	9,457,800	11,432,482
Contract and trade receivables	<b>5</b>	51,417,710	40,149,768	52,245,757
Current tax receivable	<b>6</b>	8,718,492	8,018,286	7,430,849
Other receivables & prepayments		25,000,000	13,468,900	20,898,658
Cash and bank balances		12,231,713	14,808,745	20,475,649
Non- current assets classified as held for sale		1,253,350	563,045	1,027,308
<b>Total current assets</b>		<b>109,795,554</b>	<b>86,466,544</b>	<b>113,510,703</b>
<b>CURRENT LIABILITIES</b>				
Trade and other payables	<b>7</b>	(71,614,105)	(55,025,860)	(80,000,470)
Borrowings		(21,241,552)	(24,618,698)	(19,279,413)
Current tax payable		(6,602,453)	(3,998,453)	(5,314,810)
Retirement benefit liabilities	<b>8</b>	(271,204)	(4,596,445)	(124,260)
Dividend and other taxes payables		(488,203)	(358,082)	(488,203)
<b>Total current liabilities</b>		<b>(100,217,517)</b>	<b>(88,597,538)</b>	<b>(105,207,156)</b>
Net current assets/(liabilities)		9,578,036	(2,130,994)	8,303,547
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		<b>119,197,395</b>	<b>99,795,648</b>	<b>116,422,428</b>
<b>NON- CURRENT LIABILITIES</b>				
Trade and other payables		(82,359,090)	(75,922,206)	(80,214,852)
Borrowings		(4,792,931)	-	(6,435,141)
Retirement benefit liabilities		(2,800,000)	(1,449,205)	(2,033,004)
Deferred tax liabilities		(6,705,003)	(5,693,035)	(6,705,003)
<b>NET ASSETS</b>		<b>22,540,371</b>	<b>16,731,202</b>	<b>21,034,428</b>
<b>CAPITAL AND RESERVES</b>				
Share capital		600,000	600,000	600,000
Share premium		425,440	425,440	425,440
Foreign currency translation reserve		780,007	449,576	687,896
Retained earnings		20,213,575	15,105,051	18,863,052
Non-controlling interest		521,350	151,135	458,040
		<b>22,540,371</b>	<b>16,731,202</b>	<b>21,034,428</b>

**STATEMENT OF CHANGES IN EQUITY FOR THREE MONTHS ENDED MARCH 31, 2014**

At 1 January	18,863,052	13,774,577	13,774,577
Dividend	-	-	(3,000,000)
Buy-back of non-controlling interest	-	-	24,240
Retained profit for the period	1,350,523	1,330,474	8,064,235
Retained earnings at end of period	<b>20,213,575</b>	<b>15,105,051</b>	<b>18,863,052</b>
Share capital	600,000	600,000	600,000
Share premium	425,440	425,440	425,440
Foreign currency translation reserve	780,007	449,576	687,896
Non-controlling interest	521,350	151,135	458,040
Balance at end of period	<b>22,540,371</b>	<b>16,731,202</b>	<b>21,034,428</b>

**UNAUDITED STATEMENT OF CASHFLOWS  
FOR THREE MONTHS ENDED MARCH 31**
**Cashflows from operating activities**

Cash receipts from customers  
Cash paid to suppliers and employees

**Cash flows (used in)/provided by operating activities**

Interest paid  
Tax paid

**Net cash (used in)/provided by operating activities**
**Cashflows from investing activities:**

Interest received  
Proceeds from sale of fixed assets  
Purchase of fixed assets

**Net cash (used in)/provided by investing activities:**
**Cashflows from financing activities:**

Loan received  
Loan repayment  
Dividend paid

**Net cash used in financing activities:**

Net increase in cash and cash equivalents  
Cash and cash equivalent at 1 January

Cash and cash equivalent at March 31

Cash and bank balances  
Bank overdrafts

	<b>2014</b>	<b>2013</b>
	<b>N'000</b>	<b>N'000</b>
	44,566,577	34,240,372
	(54,396,059)	(37,008,414)
	<b>(9,829,482)</b>	<b>(2,768,042)</b>
	(541,561)	(537,428)
	(206,023)	(148,634)
	<b>(10,577,066)</b>	<b>(3,454,104)</b>
	24,491	8,465
	374,877	318,670
	(1,781,941)	(3,295,808)
	<b>(1,382,573)</b>	<b>(2,968,673)</b>
	-	-
	(1,642,210)	-
	-	-
	<b>(1,642,210)</b>	-
	(13,601,849)	(6,422,777)
	4,592,010	(3,387,176)
	<b>(9,009,839)</b>	<b>(9,809,953)</b>
	12,231,713	14,808,745
	(21,241,552)	(24,618,698)
	<b>(9,009,839)</b>	<b>(9,809,953)</b>



## 1. GENERAL INFORMATION

Julius Berger Nigeria Plc (the Company) was incorporated as a private limited liability company in 1970 and was converted to a public liability company in 1979 and the company's shares are quoted on the Nigerian Stock Exchange. The principal activities of the Company cover planning, design and construction of civil engineering and building works. The subsidiaries, Abumet (Nigeria) Limited in which the Company owns 90%, is involved in the manufacturing and installation of building aluminium components while Julius Berger Services Nigeria Limited a wholly owned subsidiary, is involved in port management services. Other subsidiaries include Julius Berger Medical Services Limited which is wholly owned and is into the provision of medical services while Primetech Engineering and Design Nigeria Limited also wholly owned is into architectural and engineering design. Julius Berger International GmbH a 90% owned subsidiary is into the provision of logistic and technical support while Julius Berger Investments Limited a 100% owned subsidiary is into investments management.

## 2. Basis of preparation of financial statements

These financial statements are the unaudited interim financial statement (hereafter "the Interim Financial Statements") of Julius Berger Nigeria Plc for the Three-month period ended March 31, 2013 (hereafter "the interim period"). They are prepared in accordance with International Accounting Standard 34 (IAS 34), Interim Financial Reporting. These Interim Financial Statements should be read in conjunction with the audited Financial Statements for the year ended December 31, 2013 prepared under IFRS (hereafter "the Annual Financial Statements"), as they provide an update of previously reported information. The FRCN requires all publically quoted companies to prepare their financial statements under the IFRS from 2012. The Interim Financial Statements have been prepared in accordance with the accounting policies set out in the Annual Financial Statements. The presentation of the Interim Financial Statements is consistent with the Annual Financial Statements. Where necessary, comparative information has been reclassified or expanded from the previously reported Interim Financial Statements to take into account any presentational changes made in the Annual Financial Statements or in these Interim Financial Statements. The same accounting policies and methods of computation are followed in the interim financial statements as compared with the most recent annual financial statements.

## 3. Segmental Analysis of Continuing operations

Julius Berger Nigeria Plc has three divisions which offer construction, civil engineering, building and facility management services to third parties across Nigeria. Julius Berger Nigeria Plc is organised by division, each of which is managed separately and considered to be a reportable segment. The Managing Director together with senior executive management constitute the chief operating decision maker and they regularly review the performance of these divisions. Details of the services offered by these divisions are provided in the business and financial review in the Annual financial statement.

Revenue and results	Three months ended March 31			
	Revenue		Profit/(loss)	
	2014 =N=	2013 =N=	2014 =N=	2013 =N=
<b>Class of business:</b>				
Civil works	31,957,383	26,566,984	1,427,022	2,383,426
Building works	15,113,110	12,563,912	681,248	502,136
Services	619,976	515,402	21,296	(1,206,739)
	<b>47,690,469</b>	<b>39,646,298</b>	<b>2,129,566</b>	<b>1,678,824</b>
Net financing costs			469,565	518,555
<b>Profit before income tax</b>			<b>2,599,131</b>	<b>2,197,379</b>

## 4. Financial income and financing costs

### Financial income

	Period ended March 31	
	2014 =N=	2013 =N=
Interest on deposits	(24,491)	(84,665)
Other interest income	-	-
Foreign exchange gains	(1,590,470)	(1,490,782)

### Financing costs

Interest on overdraft	470,674	439,045
Interest on loan	70,888	98,384
Other finance charges	510,651	336,870
Foreign exchange losses	93,184	182,593
<b>Net financing (income)/costs</b>	<b>(469,565)</b>	<b>(518,555)</b>

## 5. Contract and trade receivables

Included in contract receivables are amounts due from contracts receivable **N32.5 billion**, trade receivables **N13.2 billion**, advances to suppliers **N1.8 billion** and advance payment to sub-contractors of about **N5.2 billion**. All debts considered doubtful of recovery have been considered in stating the figures above.

## 6. Tax receivable

Amounts expected to be recovered within one year	8,718,492	8,018,286
Amounts expected to be recovered after more than one year	32,498,960	31,834,040
	<b>41,217,452</b>	<b>39,852,326</b>

This represents withholding and value added taxes recoverable from clients and the Federal Inland Revenue Service.



## 7. Trade and other payables

Included in trade and other payables are advance payments received from contracts **N99.9 billion**, third party advances **N3.1 billion** and trade payables amounting to **N26.3 billion**

Trade payables, amounts owed to joint ventures, other taxation and social security costs, other payables and dividends are classified as other financial liabilities.

## 8. Retirement benefit liabilities

Obligations under defined benefit plans are calculated separately for each plan by estimating the benefit amount that employees have earned in return for their service in the current and prior periods which represent employees' terminal gratuities based on qualifying years of service and applicable emoluments as per operating collective agreement. Management has decided to settle the obligations and it is probable that the amounts due will be paid. Consequently this had been incorporated in the preparation of these interim financial statements.

## 9. Related party transactions

The Company entered into various transactions with related parties ranging from purchase of goods or services, to expenses incurred by the related party on behalf of the Company. Related parties to the Company are as listed:

- Bilfinger SE: The Company is an associated Company of Bilfinger SE that owns 33.37% stake in Julius Berger Nigeria PLC.
- Abumet (Nigeria) Limited: Subsidiary Company in which Julius Berger Nigeria PLC owns 90% stake.
- Julius Berger Services Nigeria Limited: This is a 100% owned subsidiary of Julius Berger Nigeria PLC.
- Julius Berger Medical Services Limited: This is a 100% owned subsidiary of Julius Berger Nigeria PLC.
- Julius Berger International GmbH: This is a 90% owned subsidiary of Julius Berger Nigeria PLC.
- Julius Berger Investments: This is a 100% owned subsidiary of Julius Berger Nigeria PLC.
- Primetech Design and Engineering Nigeria Limited: This is a 100% owned subsidiary of Julius Berger Nigeria PLC.

Balances and transactions between the Company and its subsidiaries, which are related parties of the Company, have been completed at arms length.

## 10. Significant events

The Company has commenced repayment of the secured term loan from HSBC bank london in the period. The loan was to finance supply of capital goods and related services. The repayment of the loan has in the period and interest payable half yearly had been incorporated in these financial statements

## 11. Comparative figures

Certain comparative figures have been restated in line with the presentation in the audited financial statements and to ensure meaningful comparison of useful information.

## 12. Post balance sheet events

Except as disclosed above, there were no other material events after the reporting period which could have had material effect on the state of affairs of the Company as at March 31, 2014 and the profit for the year then ended date that has not been adequately provided for or recognised in the Financial Statements.